**Service provider’s application form[[1]](#footnote-2) for a Business Development Expert in the**  
**Information and Communications Technology (ICT) Field**

**FSM-2024-10-21**

1. **Economic Operator/Applicant:**

…………………………………………………………………………

*(Full name (Physical person)/company (name, address, e-mail, phone number, tax identification number if relevant)*

represented by:

…………………………………………………………………………

*(Name, surname, position/the basis for representation)*

by joining the public procurement procedure conducted by Solidarity Fund PL in Georgia **for the selection of a Business Development Expert in the Information and Communications Technology (ICT) Field** Isubmit the following offer and:

1. I declare that I have read the requirements of the Contracting Authority regarding the subject of the order, included in the Call for Service and I do not raise any objections to them.

2. I undertake to perform the subject of the contract on the financial conditions specified in the request for proposal.

3. I declare that I have fulfilled the information obligation on the protection of individuals with regard to the processing of personal data and on the free movement of such data towards natural persons from whom personal data (employees, associates) or indirectly (third parties) have been acquired and made available in order to apply for the award of a public contract in these proceedings.

4. I declare that I consider myself bound by this offer for a period of 30 days from the deadline for submission of tenders.

5. I declare that I am not subject to exclusion due to the fact that I haven’t been convicted for a crime of:

1. participation in an organized criminal group or association aimed at committing a crime or a fiscal offense
2. human trafficking
3. supporting terrorist offences
4. money laundering
5. crime against credibility of documents
6. tax offence

6. I declare that I am not subject to exclusion due to the fact that I am not a person against whom a final court judgment or a final administrative decision has been issued in arrears with the payment of taxes, fees or social or health insurance contributions and who and who has not complied with the above indicated judgments or administrative decision.

7. I declare that I am not subject to exclusion due to the fact that I haven’t been legally prohibited from applying for public contracts.

8. I declare that I am not subject to exclusion due to the fact that in relation to the entity I represent, liquidation has been opened, bankruptcy has been announced, assets are managed by a liquidator or court, an arrangement with creditors has been concluded, business activity is suspended or the entity is in a different situation of this type resulting from a similar the procedure provided for in the provisions of the place of initiation of this procedure

9. In the event of the offer being secret, the Contractor shall be able to demonstrate that the proprietary information is a trade secret not later than on the submission date. A trade secret is specific information if it meets 3 conditions in total:

9a. is technical, technological, organizational of the enterprise or is other information of economic value,

9b. has not been disclosed to the public,

9c. the necessary measures have been taken in order to maintain confidentiality.

10. I declare that I am not:

a) Russian or Belarusian citizen or a natural or legal person, entity or body based in Russia or Belarus;

b) legal person, entity or body whose ownership rights are directly or indirectly more than 50% owned by the entity referred to in point a) of this paragraph;

c) natural or legal person, entity or body acting on behalf of or under the direction of the entity referred to in points a) or b) of this paragraph, including a subcontractor, supplier or entity on whose capacities are relied upon within the meaning of the Public Procurement Directives, where they account for more than 10% of the value of the contract. Legal basis: Council Regulation (EU) 2022/576 of the European Union amending Regulation (EU) No 833/2014 concerning restrictive measures in view of Russia's actions destabilizing the situation in Ukraine (OJ EU No L 111, 8.04.2022, p. 1) and Act of 13 April 2022 on specific arrangements to counter support for aggression against Ukraine and to protect national security.

11. Please list projects in the in the field of ICT, telecommunications, and/or infrastructure building that you have participated in in the last 5 years.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Name** | **Source of financing** | **Overall budget in EUR** | **Short description of the project** |
| **1** |  |  |  |  |
| **2** |  |  |  |  |
| **3** |  |  |  |  |
| **4** |  |  |  |  |
| **5** |  |  |  |  |

**Please answer questions below by marking the respective field with X. If applicable, please provide relevant documentation with your answers.**

12. Experience of working in international development projects:

*The information provided will be validated against the CVs and supplementary documents provided.*

|  |  |
| --- | --- |
| Over 5 years of experience |  |
| 1 to 5 years of experience |  |
| below 1 year of experience |  |

13. Experience of working in the business administration and/or marketing fields:

*The information provided will be validated against the CVs and supplementary documents provided.*

|  |  |
| --- | --- |
| Over 5 years of experience |  |
| 1 to 5 years of experience |  |
| below 1 year of experience |  |

14. Experience of working with international best practices in ICT, telecommunications and/or infrastructure fields:

*The information provided will be validated against the CVs and supplementary documents provided.*

|  |  |
| --- | --- |
| Over 5 years of experience |  |
| 1 to 5 years of experience |  |
| below 1 year of experience |  |

15. Please add links to the available research papers and/or articles, on connectivity business models and/or solutions published or commisioned from reputable academic sources. Instead of adding links, applicant can also send the documents as attachments to the application form.

|  |  |
| --- | --- |
| Research paper / Article | Link |
|  |  |
|  |  |
|  |  |

16. Please complete the practical task.

One of the deliverables of the project Internet Access Flagship: Rural Empowerment through Digital Inclusion (REDI) is to deploy and install connectivity infrastructure (Wi-Fi arrays and transmission equipment) into the selected 250 villages of Georgia. While the project will be paying the subscription fees for 3 months, there will be a need to pass the responsibility of maintaining the Wi-Fi zones to regional Internet Service Providers (ISPs), local municipalities, community organizations, or other relevant actors in order to ensure the sustainability of the project.

For the purpose of this task and within your professional capacity, please suggest mutually beneficial optimal business model of transition of Wi-Fi hotspots to either of the above-mentioned stakeholders. (Ideas of mutual value deriving from nature and resources available either to REDI and/or one of the above stakeholders, ready-made cooperation modes and/or relevant consultation will be considered as fulfilled task).

Please use up space below (no more than 500 words) to describe your proposition.

|  |
| --- |
|  |

17. Cost of service

|  |  |
| --- | --- |
| Cost of service per 1 consultation (8 hours) in EUR, in GROSS and excluding VAT |  |

18. Please provide two reference contacts (work emails) of former supervisors and/or colleagues who can confirm your knowledge and competencies.

|  |  |  |
| --- | --- | --- |
|  | Name and surname | Work email |
| 1. |  |  |
| 2. |  |  |

19. I declare that all information and statements given in the above offer are up-to-date and truthful and have been presented with full awareness of the consequences of misleading the ordering party in presenting the information.

20. The attachments to this form, which form an integral part of the offer, are:

1) Service Provider Fiscal Statement;

2) CV.

|  |  |  |
| --- | --- | --- |
| *(place, date)* |  | *(signature of an applicant, or authorized representative*  *to represent the applicant)* |

1. Failure to provide the information requested on this application, or late submission, may result in not considering your application. [↑](#footnote-ref-2)